



SAP Concur 

SAP Concur Standard

La solution de gestion des déplacements adaptée aux PME

FXP2018

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Pourquoi une Offre Adaptée aux PME

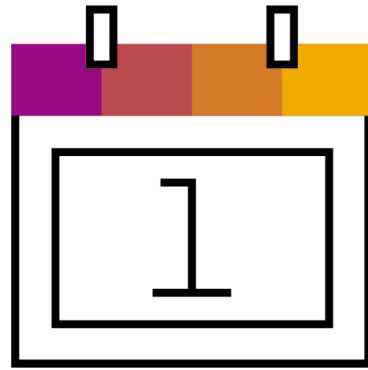
Maitrisez vos coûts, concentrez vous sur votre business



Besoin d'agilité et de flexibilité



**Zéro frais
d'installation**



**Mise en
place rapide**



**Service client
disponible 24/7**



**Evolue avec votre
business**

Quels sont vos challenges ?



EFFICACITÉ

87%



VISIBILITÉ

57%



CONTRÔLE

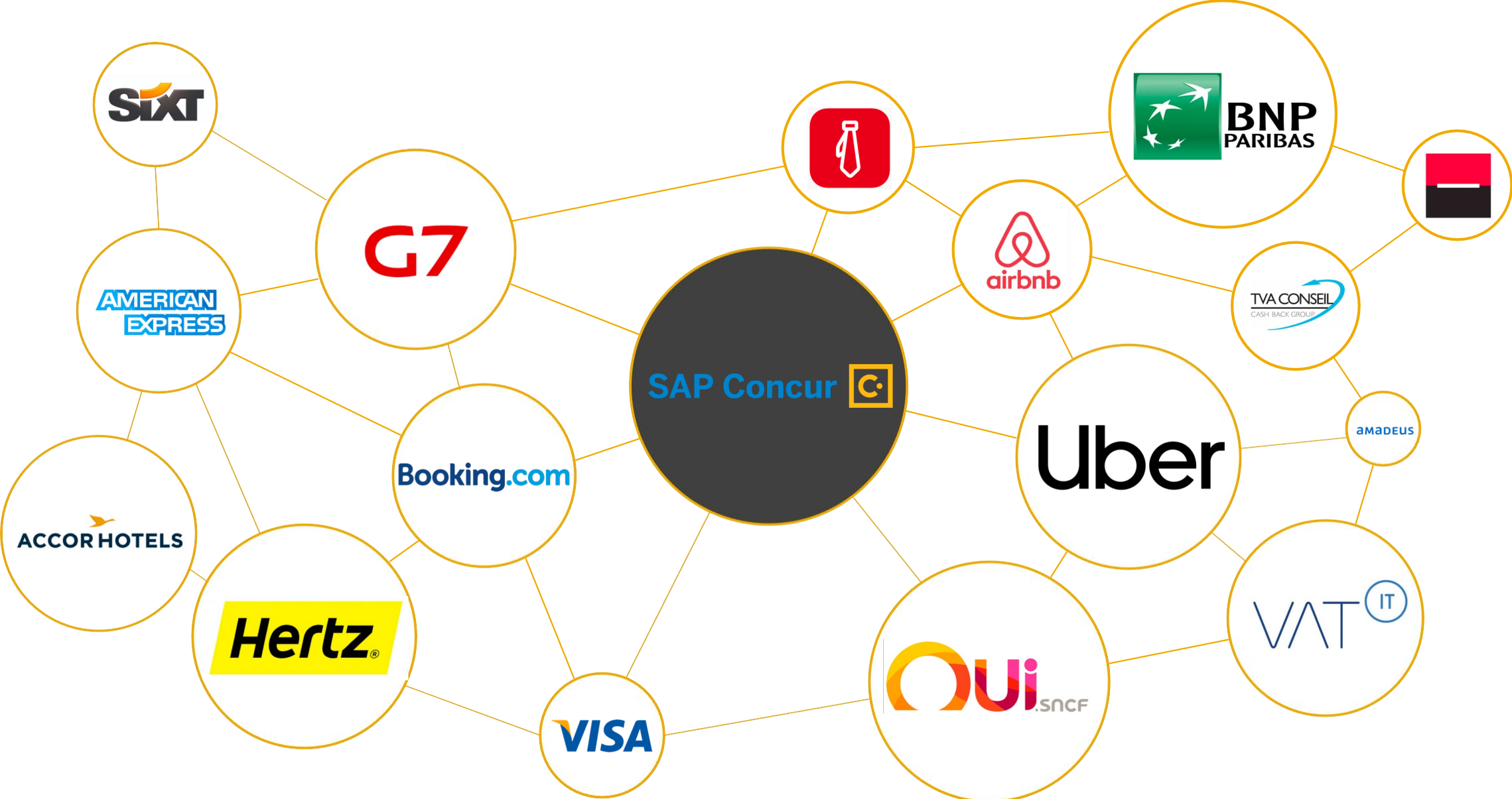
75%

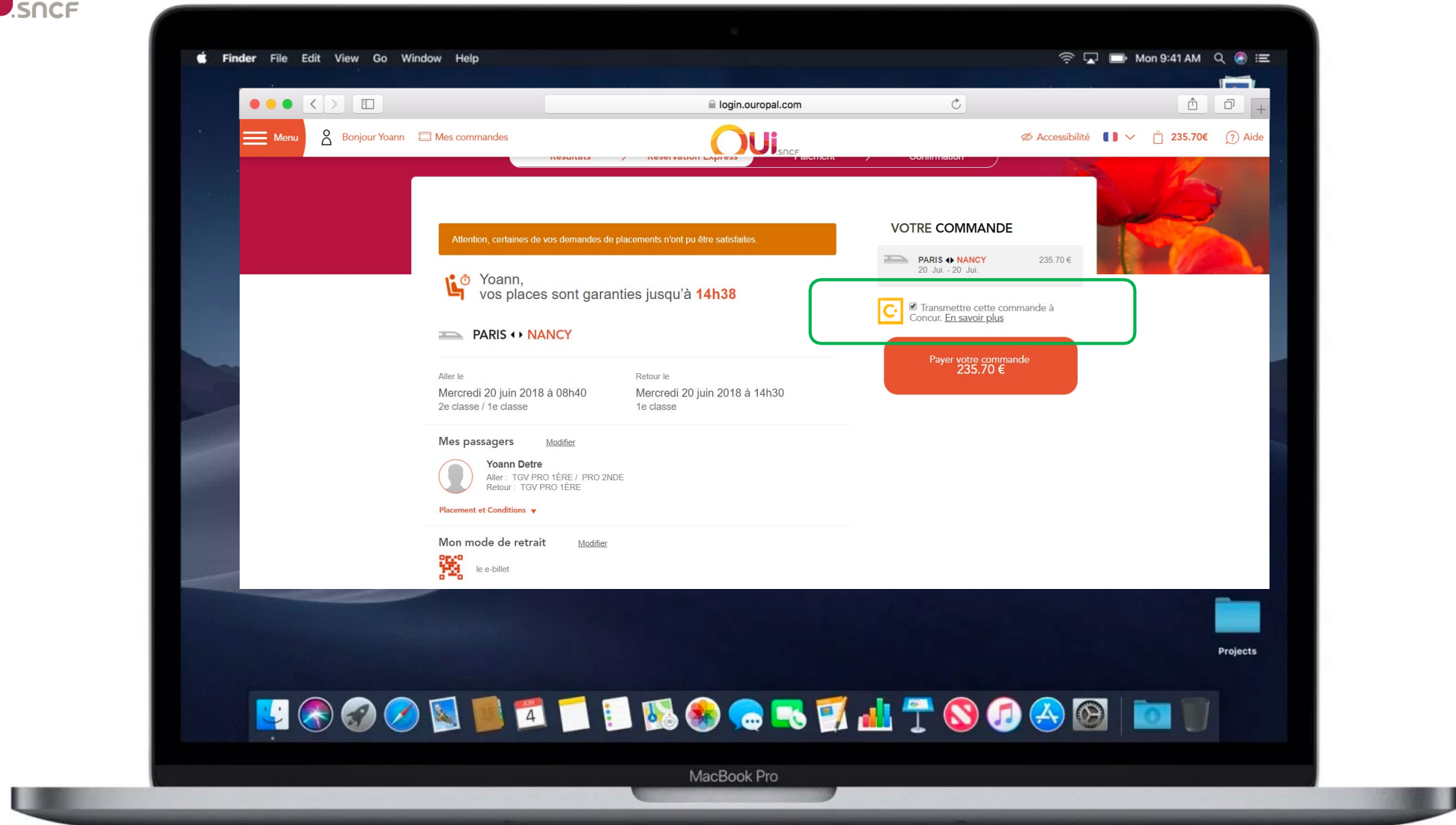
Une Approche Intégrée

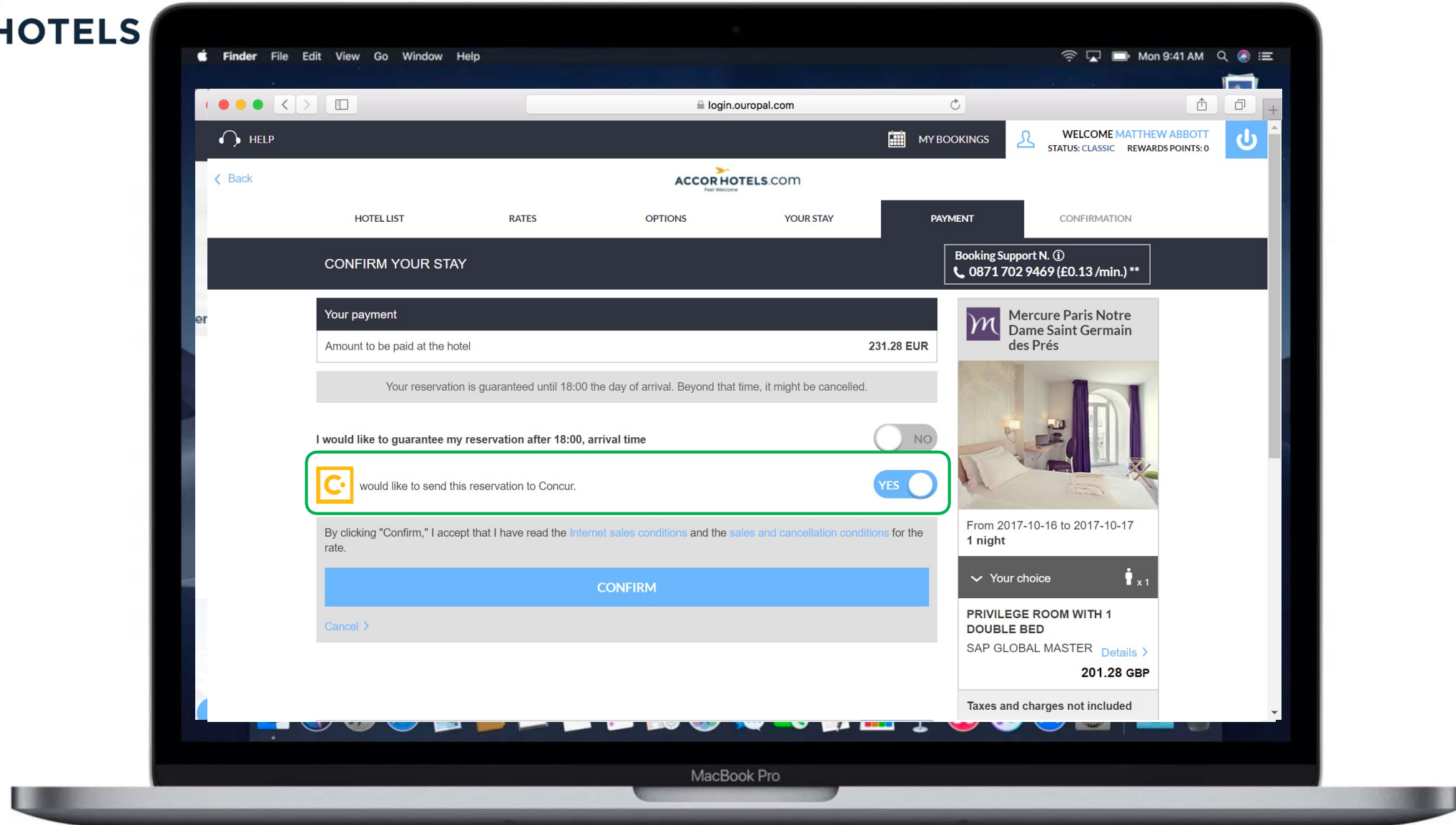
Un écho-système vaste et interconnecté

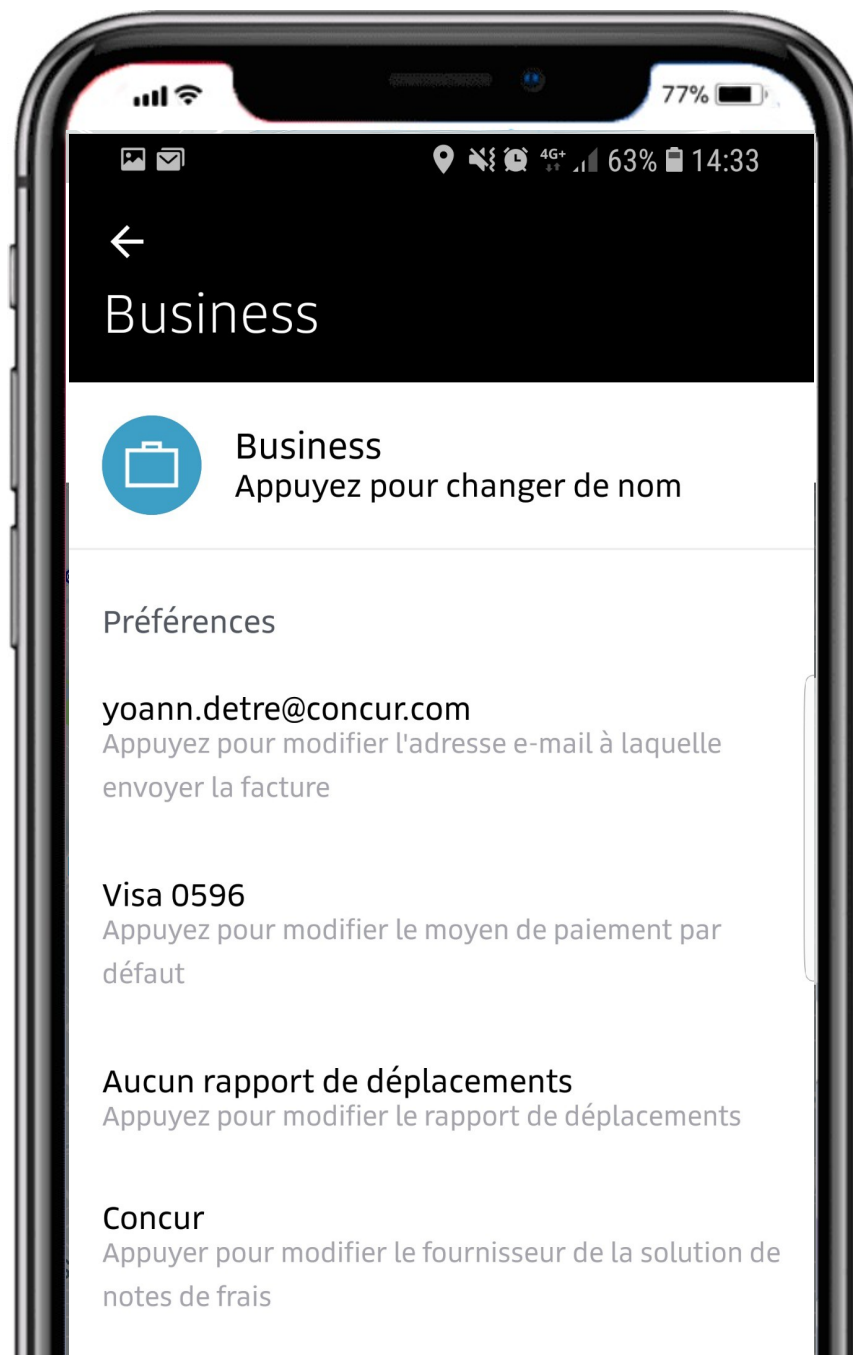


Une plateforme ouverte & connectée

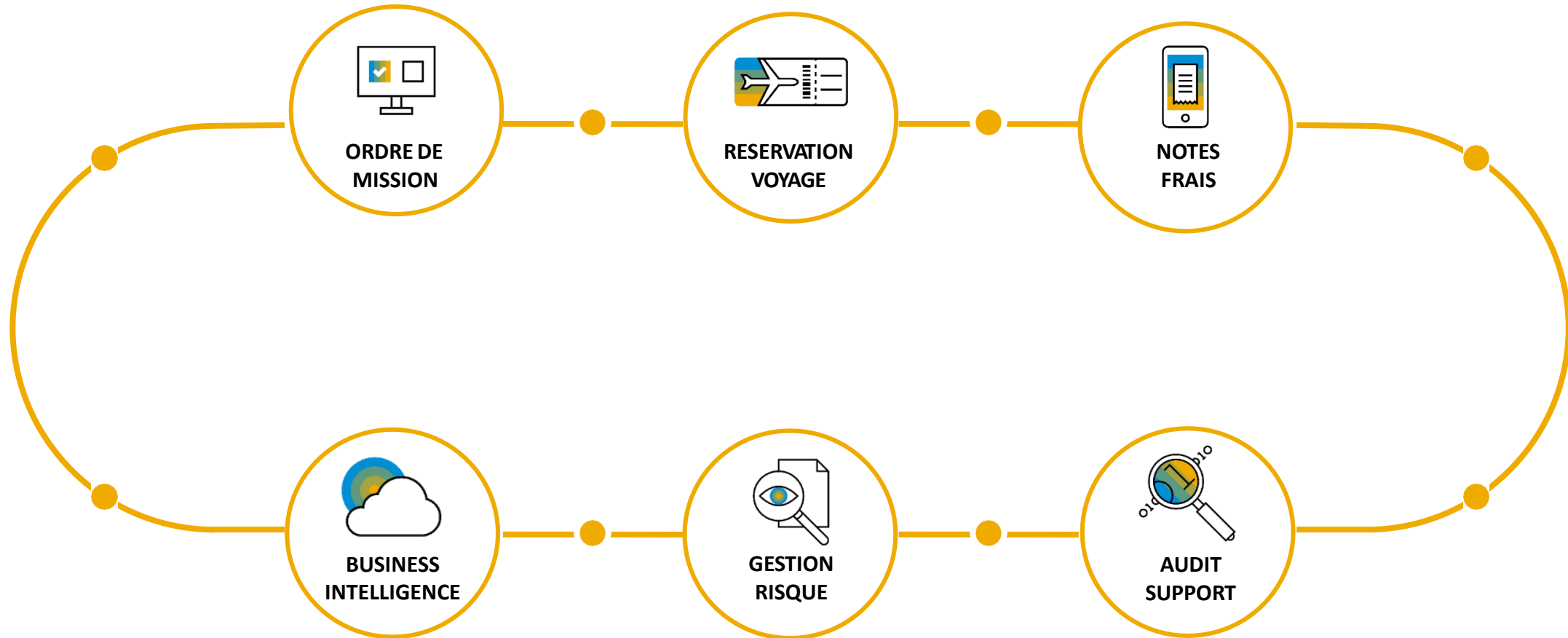








Une plate-forme SaaS intégrée pour optimiser votre process T&E



Le ROI

De 10 à 1 000 employés, un ROI facile à calculer



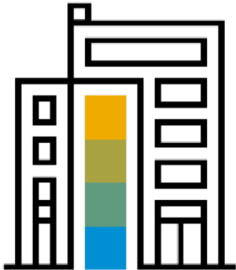
ROI - Estimation des économies annuelles

Productivité

Economies

Bénéfices	Leviers	Gains Potentiels
Productivité Collaborateur/Manager	Mobilité – Import transactions Cartes Affaire - Import des dépenses partenaire - Justificatifs dématérialisés	- 70%
Productivité équipes Comptable/Audit	Données fiables - Contrôles automatiques – Récupération TVA – Comptabilisation	- 70%
Réduction Dépenses Non Conformes et Fraude	Règles d'audit, Gestion des exceptions, Contrôle de Doublons, indemnités kilométriques	+40%
Réduction des dépenses voyage	Meilleure conformité – Application des tarifs négociés sur les réservations hors Agence – réduction des frais de réservation Agence	5% à 10%
Récupération de la TVA	TVA Domestique – TVA Etrangère	3% à 5%

Exemples de ROI



Employés

20

60

100

Notes de Frais

18

55

92

ROI

20 716 €

56 972 €

93 227 €

Thank you.

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